

**cy** **m**

**Cocinas Y Muebles**  
**de México**

*"Fabricamos sueños en madera"*

# About Us

We are a Mexican company since 2008, located in the city of Tijuana, in the north of Mexico We are dedicated to building kitchens and all types of wooden furniture.



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# Mission, Vision, Values

- **Mission**

To design and produce our products with the best quality, price, and exceptional delivery time to exceed our client's expectations.

- **Vision statement**

An international company recognized for our customers satisfaction, cost, quality and time delivery.

- **Values**

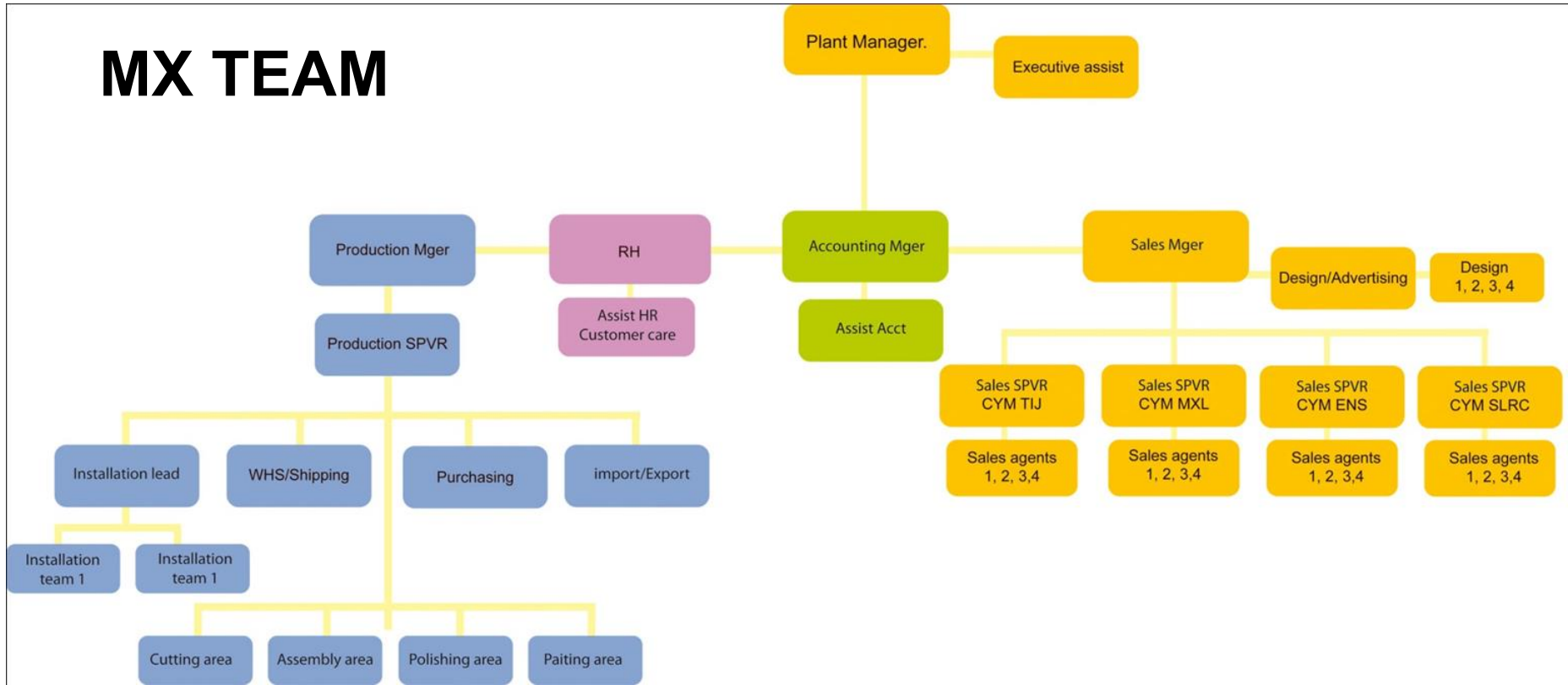
- Customer service
- Respect
- Enthusiasm
- Efficiency
- Honesty
- Timeliness (puntal)
- Commitment



“ Now is no time to think of what you do not have. Think of what you can do with what there is. ” — Ernest Hemingway

# ORGANIZATION CHART

## MX TEAM



## HEADCOUNT

	Court	Assemble	Production	Polish	Paint	installation	Granite	Buyer	Sales	Administrataion	Almacen	total
<b>DIRECT</b>	5	12	4	5	6	13	3				2	50
<b>INDIRECT</b>								1	10	12		23

73

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# Our Facilities



CYM Showroom (TIJUANA)



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# Our customers



**CUSTOMER  
FIRST** 

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# METRICS

- DAILY
- WEEKLY
- QUATERLY



# Production area

Cutting



Assembly

Sanding



Painting

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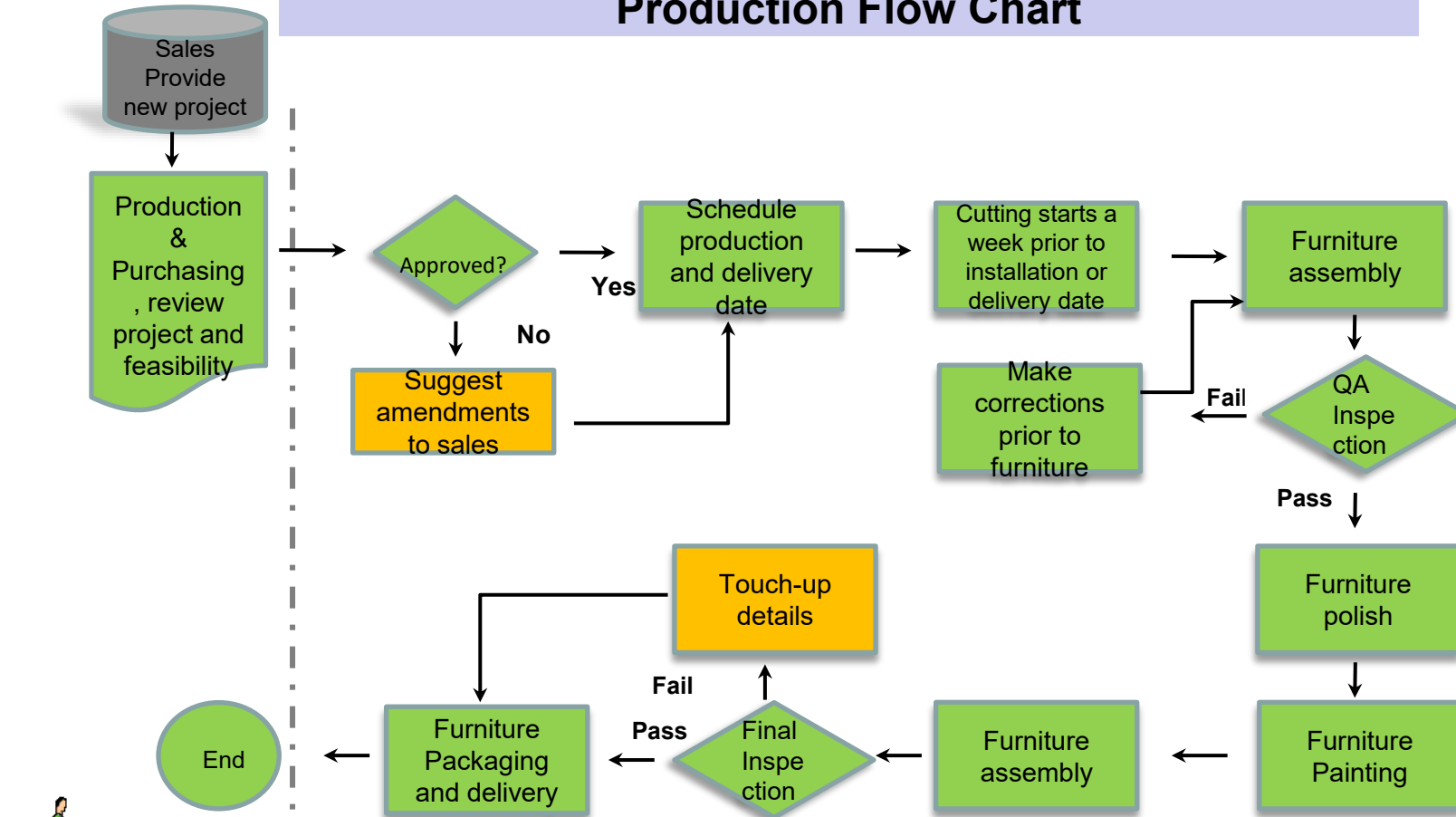
# Production installations



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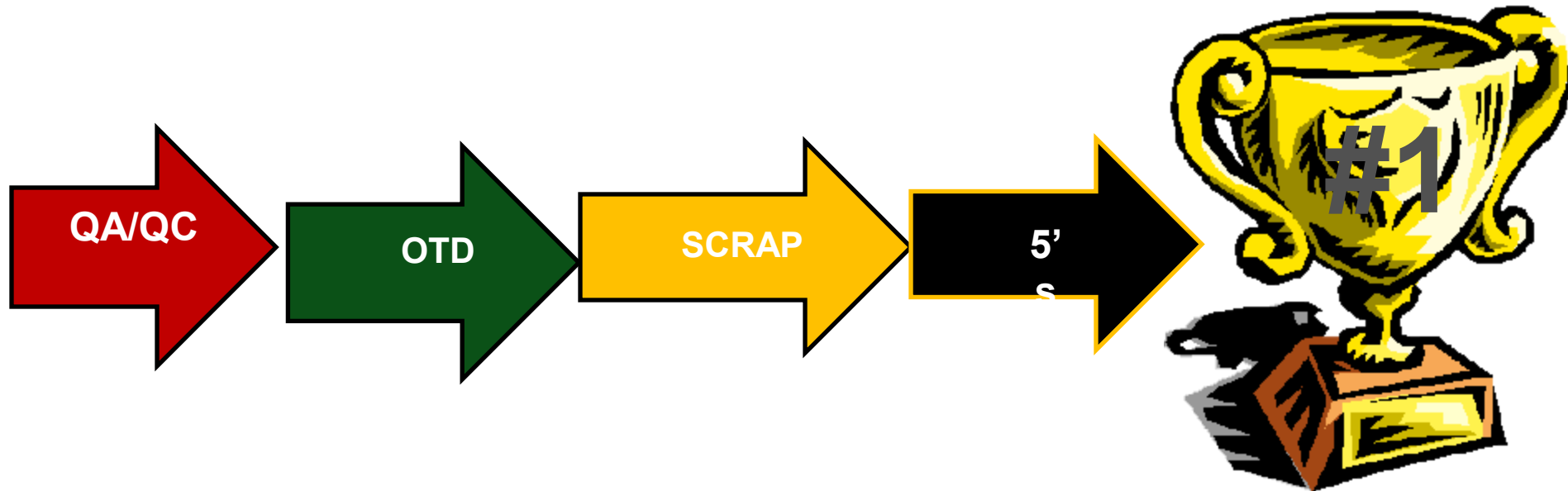
# Production Flow Chart

## Production Flow Chart



Teamwork

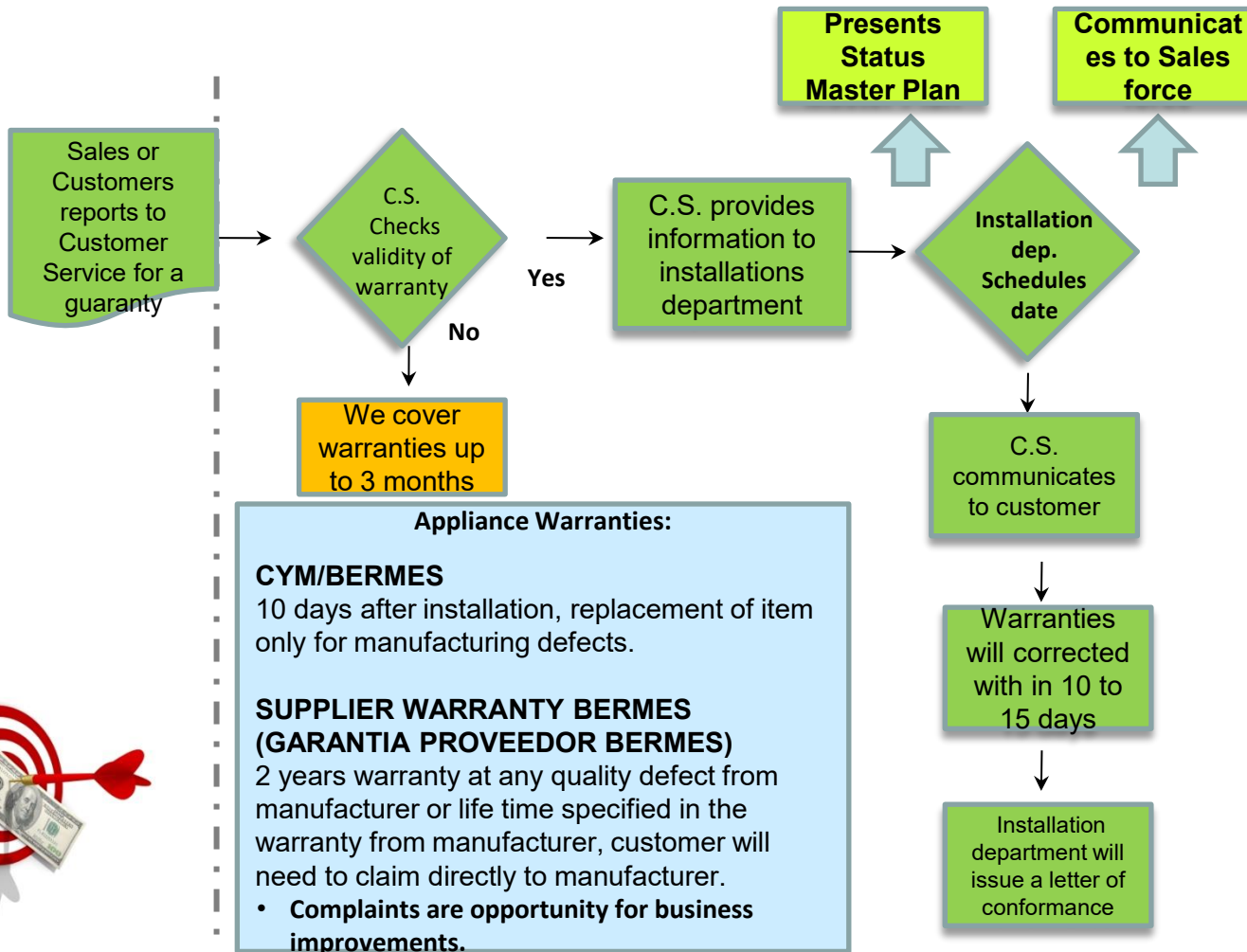
# PRODUCTION



**TEAM WORKING**

# Warranty Flow chart

## WARRANTY FLOW CHART PROCESS



**Appliance Warranties:**

**CYM/BERMES**  
10 days after installation, replacement of item only for manufacturing defects.

**SUPPLIER WARRANTY BERMES (GARANTIA PROVEEDOR BERMES)**  
2 years warranty at any quality defect from manufacturer or life time specified in the warranty from manufacturer, customer will need to claim directly to manufacturer.

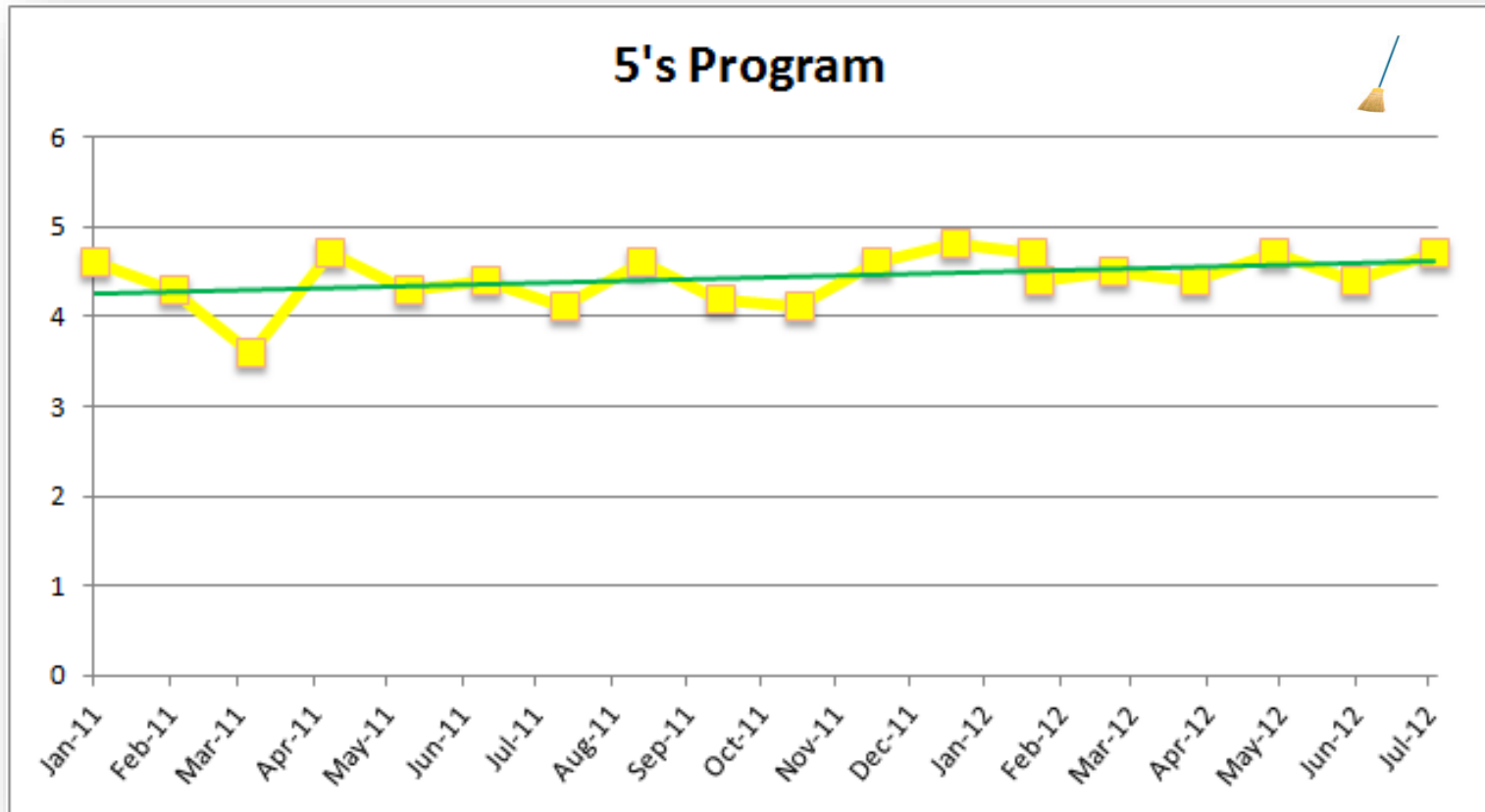
- **Complaints are opportunity for business improvements.**



Teamwork

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# 5's Program trend



**Sort / Set in order / Shine / Standardize / Sustain**

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# Products and services

# Kitchens



**Estilo  
Marlet**

\*TODOS LOS MUEBLES SON FABRICADOS EN BASE A FINA MEZCLA DE MADERA DE ALDER Y RESINTE BIRCH. ¡MUEBLES PARA TODA LA VIDA!



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# Office furniture



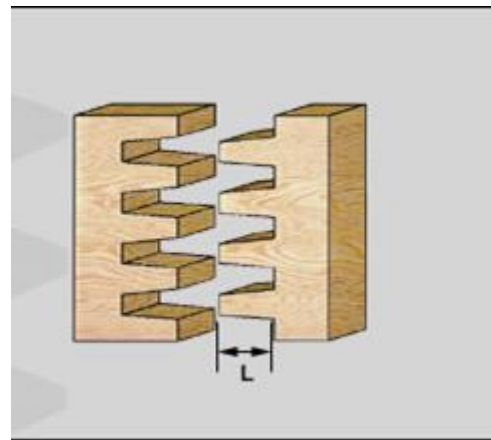
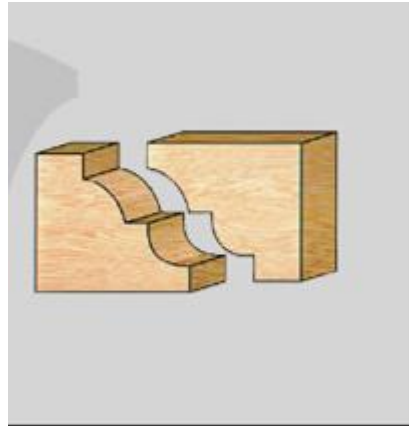
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# Office furniture



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# Crown Molding



# Molding styles



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# Door styles

## ESTILOS DE PUERTAS PARA COCINAS



Estilo Clásico Tablereado



Estilo Marlette



Estilo Liso Moderno

# Doors



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# Doors



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## **Plywood**

*Birch, Pine, Melamine, alder, golden Oak, Natural, Okume, MDF, Maple, Cherry*



## **Lumber**

*Pine, Poplar, Alder, Walnut, Basswood*

# Exporting to USA

Exporting wooden furniture to USA is feasible under NAFTA annex 401, therefore there is a highly possibility to import wooden furniture in to USA without paying tariffs.



Our US Broker RL Jones in Otay Mesa San Diego, they also have locations at LA CA, Tecate CA, Calexico CA, San Luis AZ and Nogales AZ.



Our MX Broker is AAPO, located in Tijuana Mexico, they also have locations in Ensenada and Mexicali.

In order to legally import wooden furniture to the US, Importer of records must provide tax ID number, power of attorney to US Broker in order to import products for them, Mexican and US Brokers will make paper work for Mexican and US customs with a Packing list or Commercial Invoice of products previously approved among CYM and our customer.



*Anything*  
*else*  
*?*